









#### **ACUMEN ACCOUNTANTS & TAX**

#### **ADVISERS**

#### BROCHURE

Welcome to Acumen Accountants & Tax Advisers. We extend a warm welcome to you. Your role is super important in helping us provide top-notch accounting services. In this handbook, you will find valuable information about our firm's services, vision and culture.

Together, we look forward to fostering enduring relationships built on trust, integrity, and excellence.





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#### ABOUT ACUMEN ACCOUNTANTS & TAXADVISERS

At Acumen Accountants & Tax Advisers, our specialized team works to deliver consistent and cost-effective services backed by the resources of some excellent professionals. We take pride in the fact that with over 15+ years of experience, our firm has established a reputation for accuracy, integrity and client satisfaction. We are dedicated to helping our clients to achieve success and are passionate about providing comprehensive and commercial advice. Using our cutting-edge knowledge of accountancy, tax and global economy we help our clients stay competitive and marketwise confident. We offer a seamless solution to accounting complexities to our clients so they can focus on core operations of their organization.

With a commitment to staying up-to-date with the latest HMRC regulations and industry trends, we ensure that our clients receive the highest quality of service and advice. Whether you are seeking assistance with tax preparation, bookkeeping, VAT returns, financial planning, or other accounting needs, we are here to support you every step of the way. We offer a wide range of accountancy and consultancy services to businesses in the UK and overseas. Whether you are a small, medium or a listed business, we are committed to give you our best possible service and contribute to the success of your business.



#### **OUR PARTNER:**

## Wahed

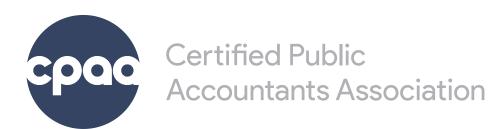
Acumen Accountants & Tax Advisors Ltd has partnered with Wahed to offer clients Shariah-compliant investment opportunities. This collaboration integrates Acumen's comprehensive financial services with Wahed's expertise in ethical investing, providing clients with a seamless approach to managing their finances in line with Islamic principles. Clients benefit from Acumen's personalized accounting and tax services, while accessing Wahed's diversified halal investment portfolios. This partnership ensures that financial growth aligns with clients' values, offering a holistic solution for those seeking ethical financial management.





#### **OUR MEMBERSHIPS**













#### CEO MESSAGE



Md M A Khan
Director, CEO &
Regulatory Compliance
Expert
BBA (UIU), MBA (ARU),
AICA, ACPA, ACSI

I am pleased to present myself as the Chief Executive Officer (CEO) of Acumen Accountants & Tax Advisers. Here in Acumen, I am continuously striving to deliver effective and efficient services to all my clients. I focus on understanding the client's problem in details and design a bespoke solution package. I have a wide range of experience in FCA Authorization, Post Authorization FCA Reporting, HMRC Money Laundering Investigation, MLR Training, Compliance Audit, Accountancy and Taxation for years. Acumen gives me the best platform to deliver those hard-earned experience to our client base in the financial and non-financial sectors. Acumen is a leading consulting firm for financial services in the UK. I am also a Consultant for Aim Listed Companies and Company formation in Isle of man and Guernsey.

We have achieved a 16 years plus milestone by individual experience and achieved several memberships to deliver quality services to the community. We are a member of the Association of Professional Compliance Consultants (APCC) which is recognized by the Financial Conduct Authority (FCA). We are also a member of CPAA. We are regulated by HMRC AMLS Department for Money Laundering regulations. We have been certified as Proadvisor by Quickbook Online software to provide services to our clients to comply with MTD. We are using a range of state of art accountancy and tax software i.e. Irish Elements, Taxfiler, Accountancy Manager, VT Transaction Plus, Sage Cloud, Quickbooks, Xero, Moneysoft. In our team, we have recruited and trained all ACCA qualified and part qualified professional who are young and energetic to serve the clients. Our ethical standards are high in nature in all business contexts and so is our team. We believe in 6 Value principles Passion, Teamwork, Integrity, Quality, Clarity & Timeliness.

# OUR MISSION STATEMENT

Our goal is to deliver exceptional financial and professional services with unwavering integrity while maintaining accountability that empower our clients to thrive financially. We are dedicated to meet current and prospective client needs at all times, fostering their long-term success. We value and honor our employees, partners, stakeholders as individuals while building trust and loyalty among all. Our dynamic environment promotes amalgamation of innovative ideas, personal growth and achieve advancement with each step. We strive to maintain a harmonious coexistence between work and family life for all who are involved.

## OUR VISION STATEMENT



Our goal is to attain regional recognition as the preferred organization for delivering comprehensive and innovative financial services that will contribute to our client's success. We seek to build a strong and long-lasting relationship with our clients by providing bespoke services that are authentic, reliable and value driven.

We want our clients to have full faith in the work we do and believe that we can encounter difficult situations with ease by making rightful decisions. We are highly committed, professional, proactive and ethical. We thrive to add value and provide the highest quality work possible.

## MEET THE TEAM



Oliur Rahman, FRSA
Regulatory Risk & Compliance Consultant
Employment Law Adviser

Work Experience: 25 years

I have been in the expert advocacy for union members including representation to employment tribunal for two decades and the welfare advisor with more than 20 years of experience. Also, the producer and presenter of Welfare Clinic, LB24 TV. In addition, I am the former acting and Deputy Mayor of London Borough of Tower Hamlets and also the cabinet member for children's school & families, employment & skills. Furthermore, I am also an employment law advisor.



### Md Safayet Akber Financial Accounts Manager & Regulatory Compliance Consultant

BBA (Finance) IIUM, MSC (Finance and Accounting), Brunel University London, UK, ACCA (Part Qualified)
Work Experience: 7 years

With a strong background in finance and accounting, Md Safayet Akber Siam is an ambitious and hard-working professional who is always eager to learn and grow. He is currently working as a Financial Account Manager at Acumen Accountants & Tax Advisers. In his current role, He is responsible for preparing and analyzing financial statements, developing and implementing growth strategies, managing client relationships, and overseeing the work of new recruits and key accountants. He has successfully handled multiple projects and tasks, delivering high-quality results within deadlines and budgets. He has also demonstrated his expertise in tax compliance, responding to tax investigations and advising clients on various schemes and regulations. He enjoys working with a diverse and collaborative team, contributing new ideas and supporting the organization's goals and standards. His previous experience as an Accountant and Compliance Consultant at the same firm and as an Account Manager at ESD 4U LIMITED has also equipped him with valuable skills in communication, negotiation, and problem-solving. His different work experience in Malaysia also made him very comfortable to work in a multi-cultural environment.

His education background includes a master's degree in Business Finance and accounting with Extended Professional Practice from Brunel University London, and a bachelor's degree in Finance from International Islamic University Malaysia. He has also obtained experience in regulatory compliance side where he worked on FCA and HMRC reporting with HMRC (MLR) registration, Compliance training and advisory including MSB business segregated & safeguarding bank account opening services and FCA authorization: Small and Authorized Payment Institution, which reflect his interest and aptitude in various fields and domains. He is always open to new challenges and opportunities within any industry, and willing to work hard to reach his goals.



### **Zubair Noor Senior Accountant & Regulatory Compliance Consultant**BBA (Finance), IIUM, MBA (Finance & Accounting) BRAC

University, ACCA (Part Qualified)

Work Experience: 6 years

Zubair is a dedicated Business and Finance graduate with a profound understanding of accounting, tax returns and business documentation. He excels in developing bespoke tax plans and communication strategies that comply with various industry and international standards. As a senior accountant and skilled Accounting Technician at a public accountancy firm in London, Zubair specializes in managing financial records, reconciling accounts, and preparing tax filings within a digital framework. His expertise extends to compliance consultancy, with a focus on FCA and HMRC regulations, including authorizations, Change in Control (CIC), Anti-Money Laundering (AML) training, and audit procedures. Through his critical thinking, precision, and analytical skills, Zubair is committed to leveraging his extensive experience and educational background to effectively contribute to his team and excel in the finance industry.



### **Rifat Ara**Assistant Accountant & Regulatory Consultant, Risk & Compliance

BBA (Finance), MBA (Finance) Work Experience: 10 years

With a wealth of experience and a keen eye for detail, she is an accomplished Accounts and Compliance Consultant dedicated to upholding financial integrity and regulatory compliance within various business environments. Her proficiency spans across the utilization of VT Transaction Plus and Taxfiler, enabling seamless bookkeeping and precise tax submissions. She excels in navigating the intricacies of regulatory frameworks, conducting thorough AML audits, managing registrations with HMRC and Companies House, and ensuring strict compliance with FCA regulations through platforms like RegData. Additionally, her expertise extends to policy development and meticulous accounts maintenance on a daily basis. Armed with a BBA and MBA in Finance from UIU, she brings a robust background in finance and accounts, coupled with a focus on providing comprehensive compliance consultancy services, particularly in the realms of FCA and HMRC regulations, encompassing authorizations, Change in Control (CIC), AML training, and audit procedures.



**Nahed Ahmed Assistant Accountant** 

ACCA (Part - III)

Work Experience: 7 years

Nahed Ahmed is an experienced Accounting professional specializing in Payroll and VAT. With a meticulous approach, he ensures accurate payroll processing, guaranteeing timely and precise disbursements for employees. His deep understanding of VAT regulations enables him to navigate complex compliance requirements effectively, minimizing risks and ensuring adherence to HMRC guidelines. His specialization in VAT investigation equips him to proactively identify and resolve potential issues, contributing to enhanced departmental efficiency and organizational compliance.





BSc (Hons) Accounting & Finance- University of Kent, UK. ACCA (Part II)

Work Experience: 6 years

Saffa is an ambitious accountant with passion for numbers and financial analysis. She has completed her bachelors in Accounting and Finance from University of Kent, Canterbury and is now pursuing ACCA. She did her internship from AHKC which is an exclusive correspondent firm of PKF International, UK where she assisted in preparing final accounts, verified invoices and was also involved in multiple audits. At Acumen, she oversees the PAYE department including NEST Pensions, CIS, book-keeping and VAT Returns which are her main financial and administrative tasks within the organization where she is also able to implement her critical thinking, comprehensive and analytical skills. She aims to leverage her education in order to contribute efficiently to her team and excel in this field.



#### **Uzzal Datta**Corporate Accounts Executive

BBA in AIS (CoU-BD), LLB (NU-BD), ITP, CA-PL, ACCA (Part II) Work Experience: 10 years

A seasoned Corporate Account Executive with a proven track record of success in the corporate sales arena. With his strategic mindset and strong interpersonal skills, Datta has consistently exceeded targets and built lasting relationships with high-profile clients. Datta's career began with a degree in Accounting Information Systems (AIS) department, where he developed a solid understanding of organizational dynamics and market trends. Eager to put his knowledge into practice, he joined a leading Chartered Accountants firm, where he quickly demonstrated his talent on cultivating strong client relationships, understand their financial needs, analyze financial statements, provide reports and recommendations, advise on tax planning, ensure compliance with regulations, coordinate audits, collaborate with internal teams and maintain data protection compliance. Datta's success can be attributed to his ability to understand the unique needs of each client and tailor solutions to meet their specific goals. He excels at building trust and rapport with key stakeholders and he prides himself on delivering value-added services that exceed expectations. Mr. Uzzal Datta performed as a Senior Manager-Audit of Abacus Worldwide, LLC's member firm Kazi Zahir Khan & Co.(KZKC), Chartered Accountants with vital roles in Group of Companies, Security House Listed Companies and Financial Institutions from April 01, 2019 to April 30, 2024. Before KZKC Mr. Uzzal performed as audit assitant at Inpact International's member firm Rahaman Mostafa Alam & Co., Chartered Accountants with vital roles in manufacturing and financial institutions from (September 01, 2015 to March 31, 2019).

He has been completed his BBA in Accounting & Information Systems (AIS) from Comilla University and he has also completed his Bachelor of Law (LLB) from City Law College, Dhaka vide Registration No: 19630012877. He also successfully obtained Income Tax Practitioner (ITP) certificate from the National Board of Revenue (NBR) of Bangladesh in accordance with Section 174(2) (f) of the Income Tax Ordinance 1984 and Rule 37 of the Income Tax Rules 1984. NBR Registration No. 1497/2017. Dhaka Tax Bar Association No. U00074.

## ACUMEN VALUES

- Integrity: We ensure adhering to ethical standards and regulatory requirements. We follow professional codes of conduct to ensure financial reporting is done accurately and ethically. Integrity allows us to avoid conflicts of interest, maintain independence, taking responsibility and being accountable for the accuracy and reliability of financial information.
- Authenticity: This underpins trust, transparency and credibility in the
  financial reporting process. We maintain transparency in the
  operations of our firm. We openly discuss potential risks,
  methodologies, financial procedures etc. Clients rely on this
  trustworthy representation of their financial data to make informed
  business decisions with confidence.
- Confidentiality: We ensure the safeguarding of client's confidentiality.
   Since we handle sensitive financial data, it becomes our obligation and responsibility to protect their data. Maintaining confidentiality will enhance our professionalism by strengthening the bond between the firm and its clients.
- **Education**: Education ensures expertise knowledge is enhanced and continuous learning enables us to stay up to date with accounting principles, tax laws, financial reporting requirements etc. This way we are able to offer valuable insights, strategic advice and bespoke solutions to navigate complex situations.
- Client satisfaction: We ensure to deeply understand our client's needs, challenges, goals and tailoring solutions by offering personalized financial strategies, tax planning advice etc. We further prioritize responsiveness and timely delivery of our world class services and promptly responding to inquiries, concerns and demonstrating exceptional client experience.



## OUR SERVICES ACCOUNTANCY SERVICES

- Book-Keeping & Annual Accounts: To stay updated with the contemporary world, it is vital to ensure that accounting treatments are accurate and financial statements adhere to accounting regulations. Our accountants are up to date with new accounting standards and policies which affect financial statements. We verify to check every transaction is correctly documented so there is no room for error while Annual Accounts are produced. We use HMRC approved softwares including Quickbooks, Xero and VT Transaction. Another important aspect of our accounting service includes book-keeping reconciliation which involves verifying financial transactions against source documents such as bank statements or invoices from vendors. This helps to avoid discrepancies in accounting records and minimizing the risk of misstatements in financial statements.
- Accounting Compliance: Accounting compliance services are offered in order to ensure
  that businesses comply with regulations. It includes services such as preparation of annual
  accounts in time and in accordance with IFRS, relevant laws, regulations and other
  regulatory requirements set by governing bodies. Our Accounting compliance service helps
  detangle the complexity of organizations by using innovative ideas and advanced
  technology. This further ensures transparency and reliability in the financial reporting
  process which is crucial for stakeholders.
- IFRS Reporting and UK GAAP: IFRS reporting and UK GAAP (Generally Accepted Accounting Principles) are frameworks for financial reporting. We provide assistance with IFRS Reporting and UK GAAP to make your business compliant, make decision making and financial analysis easier. The IFRS and UK GAAP assists in generating financial statements which are tailored to the specific needs of your organization. We further ensure the financial reports are prepared in accordance with relevant accounting standards. This helps clients to navigate the complexities of accounting standards, optimize financial reporting processes and ensure they are compliant with all regulatory requirements.



- Accounting projects: Accounting projects at Acumen includes a wide range of services including the preparation of accurate and compliant financial statements, tax planning and compliance in order to minimize tax burdens through strategic tax planning, complying with tax laws and filing tax returns. We can also evaluate your internal control system to reduce the risk of fraud and inaccuracies. We also assist businesses with strategic business planning, long term financial planning and implementation of new accounting standards such as (IFRS 15: Lease) in order to minimize disruptions to business operations. We also assess and manage financial and operational risks faced by clients.
- Management Accounts: This service involves offering financial information and analysis to help make informed decisions. We also handle and oversee various financial activities on behalf of clients including bookkeeping, accounts payable, receivable management, payroll processing, financial reporting, tax preparation and compliance with accounting standards and regulatory requirements. This service will help your business maintain accurate financial records, ensure compliance with legal requirements and further make well informed financial decisions. This way we can also assess the financial health of your business and assist in improving profitability.
- Business Plan, Projection and Sales Forecast: Business Plan and Sales forecast services involve predicting future sales revenue based on factors such as past data, market trends, industry analysis and other such factors. This helps the business plan their operations, allocate resources efficiently, set realistic targets and hence make informed decisions. Various techniques such as quantitative analysis and statistical modeling are used to make sales forecasts tailored to your business needs. We also provide ongoing monitoring and adjustment of forecasts to reflect changing market conditions.



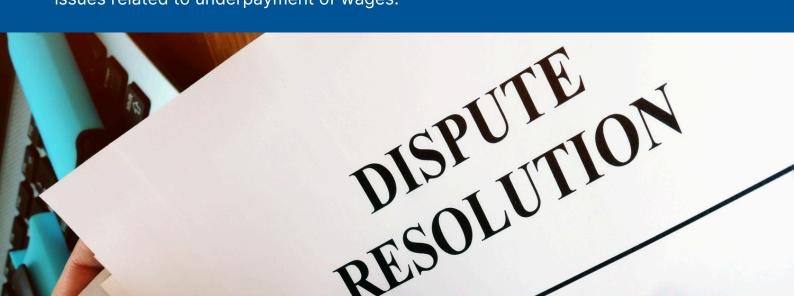


#### **WORKFORCE & HR TECHNOLOGY**

- Payroll Due Diligence: This involves thorough examination and verification of payroll records and compliance with regulations to ensure accuracy and efficiency. This includes reviewing payroll taxes and employee benefits. This will help your business identify potential risks, ensure your business is compliant and overall improve the payroll management of your business.
- Remediation: Remediation services involve addressing and solving issues found during due diligence or compliance reviews. This also includes correcting errors in financial statements, implementing new IFRS, resolving discrepancies in tax filing, implementing compliance with regulations and even training staff to learn the most up to date accounting and compliance principles.
- **Emergency support:** We can provide immediate assistance to clients who face issues with accounting or taxes. This could include any unexpected financial discrepancies and other situations requiring immediate attention.
- Training: We can educate and train staff in regards to payroll processing,
  management and compliance. This includes training to teach payroll software
  such as: moneysoft or payroll manager software. We can also teach tax
  regulations, accurate calculations of salaries/ wages, compliance with labor laws,
  holiday pays, pension enrolments etc. This will enable staff to manage payroll
  functions, reduce the scope of inaccuracies and overall improve efficiency in
  payroll processing.



- **Dispute resolution**: This service involves handling conflicts, disagreements and financial disputes such as disagreements over financial statements, tax liabilities etc. We have professionals who can advise you on resolving such disputes efficiently and effectively.
- Employee benefits: We can help your business navigate employee benefits and
  ensure regulatory compliance with tax laws, provide consultation on business planning
  and offer support with administration and reporting related to employee benefits.
- **Compliance outsourcing**: This service involves delegating compliance related tasks and responsibilities to an external service provider. A wide range of choices will be available to pick from who will cater to your bespoke requirements after doing a regulatory and risk assessment of your business.
- PSA automation: Professional Service Automation (PSA) is a system used to streamline processes such as billing, invoicing etc. It will help increase efficiency of workflow, reduce manual tasks, minimize errors, improve project management and hence enhance the overall productivity of your business. We have sophisticated software dedicated to the specific needs of your business and provide training and support staff in using this system.
- P11D services: P11D is used to report and declare certain taxable benefits and
  expenses provided to employees and directors by their employers. This involves
  assistance to clients in completing and submitting the form to P11D. We can help with
  expenses and benefits including company cars, health insurance and other perks. We
  help clients accurately report these expenses and benefits on the P11D forms to
  ensure compliance with tax regulations.
- National Minimum Wage (NMW): The NMW ensures employers comply with legal requirements set by the government. The employer must pay their employees at least the minimum wage according to their age bracket and employment status. We also offer services related to advising businesses on NMW compliance, helping them understand their wage calculations and meet legal requirements to avoid penalties or issues related to underpayment of wages.





- Holiday Pay: We can advise on statutory holiday entitlements for employees such as calculating
  the minimum holidays employees are entitled taking into account factors such as overtime,
  regular pay etc. and any other additional holidays that the employer provides. We also advise
  businesses on compliance such as Working Time Regulations, which is the governing body for
  holidays and payments in the UK.
- Gender Pay: While going through with our payroll services, we take into consideration a vital
  aspect which is gender pay. We can train employees to best practice for promoting gender
  equality at the workplace. This will help your company fulfill the legal obligations regarding biased
  pay.
- Governance in the supply chain: This service involves overseeing and managing the supply chain process in relation to the operations of the business. We can help with policy development including Anti- Money Laundering (AML) policy. We can also assist with risk assessment and identify areas of non-compliance, supplier financial stability, quality assurance etc. We will also ensure you are compliant with laws and regulations relating to supply chain management such as anti- corruption laws, labor laws etc.
- **Producing P60**: P60 is a form provided by employers to their employees at the end of each tax year. This summarizes an employee's total earnings and the amount of tax deducted throughout the year. We can prepare, issue and distribute P60 forms to your employees ensuring accuracy and compliance with tax regulations. This will help your business keep up-to-date and accurate records of income and tax payments for filing of taxes in the future.
- **Producing P45**: A P45 form is one which is issued by the employer to employees when they leave the job. It involves handling paperwork relating to the termination of an employee. A P45 form includes information on the employees earnings as well as the tax deducted during the period of employment. We can assist employers in accurately issuing P45 forms to leaving employees. We also ensure that the correct tax code is applied on the P45. We can also advise your business on the implications of leaving a job and the tax obligations associated with the termination of employment.
- HMRC PAYE Gateway Administration: This refers to managing the online portal provided by HMRC for employers to navigate their PAYE (Pay As You Earn) system. The PAYE Gateway allows employers to perform various tasks relating to the employees income tax and national insurance contributions including submitting payroll information, managing employee records, making payments etc. We can help set up your government gateway ID as it is crucial for ensuring compliance with tax regulations and fulfilling employers tasks related to payroll.





#### PENSION MANAGEMENT

- Nest Reporting & Management: National Employment Savings Trust (NEST) is a pension scheme established to meet the automatic enrolment duties for workplace pensions. It is a simple to use, low cost pension scheme for employers and employees depending on who is willing to enroll. We can help with NEST Setup including registering the company with NEST, record- keeping, enrolling eligible employees, help manage the contributions including setting up payroll systems to deduct contributions and remitting payments to NEST.
- Pension Regulator's Reporting and Compliance: We are up-to-date
  with the latest changes in pension regulations and ensure that your
  business will also remain up-to-date and compliant. We can also
  collect, organize and maintain accurate data relating to pension
  schemes and contributions ensuring that the business remains
  compliant with reporting requirements.



## CONSTRUCTION INDUSTRY SCHEME (CIS)

- CIS Return: Construction Industry Scheme (CIS) is a tax deduction scheme that applies to construction work. It requires contractors to deduct payments from subcontractors and pass it to HMRC as advance payments towards the subcontractors tax and National Insurance contributions. We can submit CIS300 returns on behalf of your business to HMRC every month which will show the payments made to the subcontractor and the tax deducted. We can also verify the subcontractors' status with HMRC to ensure that they are registered under CIS and that the correct amount of tax is deducted.
- Subcontractors Verifications: Subcontractors need to be verified under the CIS before they can receive payments from contractors without tax deductions. They need to register with HMRC for CIS and will receive a Unique Taxpayer Reference (UTR) number once registered. Contractors need to verify subcontractors using HMRC's CIS online service. If the subcontractor is verified, the contractor can pay them without tax deductions. If the subcontractor is not verified, the contractor must deduct tax from their payments at the standard rate.
- Compliance with CIS: It is essential under the Construction Industry Scheme (CIS) that
  both contractors and subcontractors must be registered with HMRC. Subcontractors
  need to provide their UTR and National Insurance during registration. Both contractors
  and subcontractors must maintain accurate records of CIS transactions including
  payments made and received, verification details and any tax deductions made. HMRC
  conducts compliance checks and audits to ensure that businesses are meeting their CIS
  obligations. Non- compliance can result in fines, penalties or other enforcement actions.
- **CIS Administrations**: CIS administration is the management and oversight of CIS within a business organization. It is vital to ensure your business is registered for CIS with HMRC if it operates as a contractor or subcontractor in the CIS.
- HMRC CIS Gateway Administration: HMRC CIS Gateway administration service refers to managing the online portal of HMRC for recording and processing Construction Industry Scheme related transactions and submissions. We can help register you with CIS and set up a government gateway ID with the necessary credentials.



#### SECRETARIAL SERVICES

- Company Formation: This service involves assisting individuals or businesses in setting up new companies or other legal entities. We have advisors and consultants who can advise on legal structures for the business taking into accounts factors such as taxes, compliance and liabilities.
- Company Name Availability Check: This service is also a part of the company formation
  offering. We have initial consultation services whereby we sit with clients to understand
  their business needs and go in with the desired name for the new company. We do this by
  conducting a thorough search to check the availability of the company name proposed.
  Companies House is one of the databases whereby company names can be searched to
  ensure the name is not taken up.
- Company Name Change: This service is provided to businesses to assist in updating their legal name. This is done via multiple steps including consultation, name availability check, document preparation, filing process etc. There are a few things to take into consideration such as if the new name complies with legal and regulatory requirements, if the proposed name is available to be used etc.
- Registered Office Support: Registered office support services involve assisting clients
  related to mail handling where mails are received at their registered address. Registered
  office support services as a secretarial service helps businesses maintain compliance with
  legal requirements and ensure efficient handling of administrative tasks related to the
  registered office address.
- Company Address & Directors Details Change: When a company director requires to change its director details, we can assist with this process. We can consult to understand the requirement and reason for the director's details change and ensure compliance with legal requirements. We can also guide on the compliance requirements associated with changing director details.
- **Director's Appointment and Terminations**: If a company requires to hire or fire a director, we can assist with this process. In the process of appointing or terminating a director we can get documentation consent forms, companies house forms etc ready to make the procedure straightforward. We will communicate with the clients at each step to ensure the transition is a smooth one and there is minimal disruption to operations.



- Confirmations Statements: Confirmation statements are a requirement for all UK companies and Limited Liability Partnerships (LLP's) under the Companies Act 2006. We can help file a confirmation statement at least once every 12 months. We are also updated with the deadline for this submission. Failure to file this statement on time can result in penalties. We will ensure the filing is as accurate as possible to avoid penalties.
- Share Transfer and Stamp Duty: This service offer relates to share transfers and stamp duties to assist clients with compliance and administrative tasks. We can assist clients in maintaining accurate records of share transfers, stamp duty payments and other relevant information for tax and regulatory purposes.
- **Certifications of Documents**: Certification of documents is provided to authenticate the validity of certain documents. The documents are reviewed to ensure they are complete, accurate and authentic. Documents that may be subject to certification may be passports, driving licenses and more such legal documents. Certification of documents provides assurance to third parties that the documents are reliable.
- Accountants Reference Letter: We can issue accountants reference letters on behalf of our clients for providing a professional recommendation. This letter is issued when requested by clients to provide details on credibility or reliability to lenders, suppliers, other professional business partners etc. This letter includes information about the client's financial standing, and other details that proves the clients creditworthiness and trustworthiness.
- Mortgage Certifications: Mortgage certification service involves providing financial verification and documentation to support mortgage applications for individuals or businesses. We do this by verifying financial information, preparing and certifying the accuracy and completeness of the financial statements for mortgage lenders ensuring compliance with lender requirements.
- High Net Worth Certifications: This is a process through which individuals are verified and
  certified as having a high net worth by professional advisors. This certification can be
  issued by us and is required by individuals seeking certain financial products or services.
  This certification is issued to clients who have a minimum level of financial assets, income
  or investments





#### **CORPORATION TAX**

- Corporate Tax Compliance: This service involves us assisting our clients to meet their tax obligations, including preparing and filing corporate tax returns, ensuring compliance with tax requirements and finding tax saving opportunities. This helps clients fulfill their tax responsibilities while complying with the laws. We therefore provide an effective means of managing the corporate tax compliance load and fulfill obligations in meeting a wide range of company tax compliance requirements.
- Corporate Tax Accounting: This service involves assisting businesses with tax compliance, tax planning and tax optimization. It also involves preparing corporate tax returns, ensuring the business is compliant with tax laws and regulations, including identifying tax saving opportunities and advising on reduction of tax liabilities to corporate clients.
- Tax Consolidations: Tax consolidation service involves assisting a company group in consolidating their tax affairs in order to file a single tax return. It further includes understanding the tax implications of a group of companies, ensuring compliance with tax laws and also advising the conglomerate in order to enjoy reduced tax liabilities. We can provide full support in relation to consolidated taxes.
- The Future of Compliance: We use sophisticated and up to date softwares in
  order to streamline compliance processes, improve accuracy of the work provided
  and reduce manual workload to ensure no room for error. In order to get on with
  the evolution of regulations and standards, compliance services are taught through
  effective training to ensure your business stays ahead of changes and provide
  value added services.



#### SELF ASSESSMENT

- Airbnb, Buy to Let Property Tax Returns: A buy to let property tax return service involves
  assisting individuals or companies who have investment properties with their tax
  compliance requirements. We can help file taxes specific to rental income from buy to let
  properties while remaining compliant and following relevant tax laws, identifying allowed
  deductions, ways to minimize tax liabilities and many more.
- Annual Tax on Enveloped Dwellings (ATED) Assessment: Annual Tax on Enveloped
  Dwellings is tax applied to residential properties owned by companies aimed at properties
  held within corporate structures and is designed to discourage the use of such structures
  for holding high value residential properties. The ATED applies to properties with a value
  above a certain threshold and requires an annual tax to be filed which we can assist with.
  The amount of the taxis based on the value of the property. We can further assist with
  strategic tax planning which may help reduce ATED liabilities and optimize overall tax
  positions for clients owning enveloped dwellings.
- House in Multiple Occupation (HMO) Tax Assessment: A House in Multiple Occupation is
  a property rented out to multiple tenants who are not from the same household and who
  share certain facilities such as kitchen etc. This service involves assisting landlords whose
  properties fall under the HMO category with their tax compliance obligations. We can
  deduce if the property meets the legal definition of an HMO which will determine the
  application of tax liabilities and allowances, ensuring compliance with relevant tax laws and
  regulations. Our goal is to help landlords optimize their tax positions while ensuring
  compliance with tax authorities.
- Student Landlords Tax Management: This service includes assessing tax implications of renting to students, preparing and filing tax returns specific to rental income from student properties and maximizing allowable deductions and allowances to minimize tax liabilities and providing advice on tax efficient property ownership structures. The goal of this service is to help landlords optimize their tax positions while ensuring compliance with tax laws.
- Partnership Accounts and Tax Return: We offer partnership accounts and tax return services to small to medium businesses. These assist partnerships in managing their reporting is done correctly while complying with tax regulations. We can also assist in preparing partnership financial statements.

Self Assessment tax

- Commercial Landlords Tax Management: This service involves assisting landlords who
  own commercial properties with various financial and administrative tasks in relation to
  property management. We can assist with services such as administering lease
  agreements, including reviewing and renewing leases, ensuring compliance with lease
  terms and conditions. We can also provide financial and tax reporting services such as
  preparing income and expense reports, preparing and filing tax returns. The goal is to help
  landlords manage their commercial properties, maximize rental income and be compliant
  with tax regulations.
- Let Property Campaign Tax Return: The Let Property Campaign is an initiative by HMRC aimed at landlords with undeclared rental income. This service will allow landlords who are a part of this campaign with their tax compliance requirements. It includes reviewing the landlord's rental income to ensure accuracy, preparing and filing taxes, calculating any tax liabilities owed to HMRC based on undisclosed rental income and providing guidance and support throughout the Let Property Campaign process.
- Non-Resident Property Owners Tax Return: Non resident property owners are individuals
  or entities that own property in the UK but are not tax residents of the country. This may
  include foreign investors, expatriates etc. This service assists individuals or entities who
  own property in the UK. We can prepare and file tax returns including reporting rental
  income, claiming allowable deductions and calculating tax liabilities owed to HMRC. We
  can also assist in calculating Capital gains tax on any gains made from selling residential
  property, advise businesses on their ATED obligations if they own any high value
  residential properties in the UK, including filing ATED returns.
- **Single Property Owners Tax Returns**: This involves assisting individuals who own a single property with their tax compliance requirements. Services include rental income reporting: helping property owners report rental income, reporting capital gains tax if the property is sold, filing for tax returns, ensuring compliance and timely submission of returns etc. The goal of this service is to assist property owners fulfill their tax obligations.



#### **VAT RETURN**

- Cash Accounting Scheme: The Cash Accounting Scheme is a method of accounting for Value Added Tax (VAT) on the basis of payments made and received rather than invoices issued and received. We can assist businesses with the registration with the scheme if eligible, we can also assist with recording transactions, VAT return preparations, compliance reporting and support. To join the scheme your VAT taxable turnover must be £1.35 million or less. VAT taxable turnover is the total of everything sold that is not VAT exempt. To use the cash accounting scheme your business has to be registered for VAT. You must leave the scheme if your VAT taxable turnover is more than £1.6 million. You should leave at the end of a VAT accounting period.
- Standard Rate: The standard rate in the UK is set at 20%. We can assist in helping your business comply with VAT regulations, preparing VAT returns and advising on VAT implications for transactions. Most good and services are charged 20%, others are VAT exempt and such follows.
- Flat rate scheme: Under this scheme, businesses have to pay a fixed percentage of their gross turnover to HMRC as VAT rather than calculating VAT on each transaction. Businesses with an annual turnover of less than 150,000 GBP or less (excluding VAT) can join this scheme. The rate ranges from 4%-16.5% depending on the sector of business. We can assist in submitting VAT returns to HMRC. With flat rate scheme you cannot reclaim the VAT on your purchases. You must leave the flat rate scheme if on the anniversary of joining, your turnover in the last 12 months was more than £230,000 (including VAT) or you expect it to be in the next 12 months. The VAT flat rate you use usually depends on your business type. You may pay a different rate if you only spend a small amount on goods. You get a 1% discount if you are in your first year as a VAT-registered business.

#### **CAPITAL GAINS TAX RETURN**

- Capital Gains Tax is a tax on the profit when you sell (or 'dispose of') an asset that has increased in value. We offer capital gains tax services to businesses who are subject to CGT obligations.
- We can calculate capital gains and losses arising from the disposal of assets such as property, investments etc.
- We can also assist with tax planning, provide strategic planning to help clients minimize their tax burden while complying with the tax laws, assist with compliance etc.
- We can also educate our clients about capital gains tax laws and how they impact their financial situation. Provide resources and guidance to help them make informed decisions regarding their investments and tax liabilities.
- We can guide clients in gathering all necessary documentation related to their capital gains, such as sale documents, investment statements, and receipts for any relevant expenses. We will utilize accounting software or tools to accurately calculate capital gains tax liabilities.
   Generate comprehensive reports detailing the calculations, ensuring transparency and clarity for clients.





#### **INHERITANCE TAX PLANNING**

- We offer comprehensive tax planning services to help them minimize their tax liability and transfer wealth to future generations without any hassle. We can assist with estate planning, will drafting, review and business succession planning. This will allows you to optimize estate plans while ensuring compliance with inheritance tax regulations.
- We offer a thorough consultation to understand the client's financial situation, including their assets, estate size, and potential inheritance tax liabilities.

  Discuss their goals and preferences regarding wealth transfer to heirs.
- We can also assist clients in drafting or updating their wills and estate planning documents to optimize tax efficiency and ensure their wishes are carried out effectively. This may include structuring bequests, establishing trusts, and naming beneficiaries.
- We also provide investment advisory services focused on tax-efficient investment strategies that align with clients' inheritance tax planning objectives.
   Help clients diversify their portfolios while minimizing tax liabilities.





## ADVICE ON TRUSTS AND ESTATES

- This service adds another layer of comprehensive financial planning and management for clients. Our team has all the necessary expertise in trusts, estates and inheritance laws and are also updated on relevant laws and regulations.
- Every client's situation is unique. We offer personalized solutions that align with your financial goals, family dynamics, and estate planning needs. We take into consideration certain factors such as asset protection, wealth transfer, charitable giving and minimizing tax liabilities. We offer ongoing support to our clients including assisting them with trust administration, distribution of assets, and resolving any disputes that may arise.



### Audit

#### **TAX AUDIT**

- Tax dispute prevention techniques: This service enables businesses to comply with tax laws and regulations while minimizing the risk of disputes through tax planning, compliance reviews, education and training of staff, maintaining accurate documentation of financial transactions etc.
- Tax audit management practices: This service allows businesses to avoid negative impacts of tax audits. This is done by maintaining comprehensive documentation supporting tax filing, financial records, receipts, payments etc.
   We can also assist in internal reviews such as ensuring accuracy and completeness and compliance with regulatory requirements.
- Strategic planning of tax audits and disputes: We can assist in developing strategies to help businesses reduce the chances of tax audits and disputes through risk assessments- identifying potential areas of risks, tax compliance reviews, tax planning and strategy, documentation and recordkeeping of financial transactions and tax related activities.
- Tax dispute resolution alternatives: This service involves providing businesses
  options to resolve disputes outside litigations and formal audits. This may
  include negotiations between clients and tax authorities to resolve disputes
  mutually and come to a common agreement. This is also a cheaper alternative
  for formal dispute resolution- audits. Other ways of resolving disputes outside
  formal audits include installment agreements, offer in compromise programs
  etc.
- Tax risk management, analysis and disclosure: This service involves
  identifying, assessing and mitigating tax related risks which can be done
  through risk assessments, risk analysis, compliance reviews, tax disclosures,
  maintaining documentation to support compliance efforts, tax planning
  strategies, training and education of staff.





## TAX INVESTIGATIONS & APPEAL

- Tax Risk Management: Tax risk management allows clients to minimize the chances of disputes with tax authorities through compliance assessments, identifying areas of risks, strategic tax planning to minimize the tax liabilities, tax compliance reviews to identify areas of discrepancies and training and education.
- Defense files: A defense file is a document a business maintains to ensure compliance with tax regulations and comes in handy during a tax audit or dispute with tax authorities. We can assist clients in gathering and organizing documents relating to tax positions. We can also provide guidance on maintaining compliance with existing and new tax laws, audit preparedness training, scenario planning, training of staff etc.
- Risk review & Voluntary Disclosures: Through this service we can help businesses identify and rectify tax issues through risk assessments, regulatory compliance check, transaction analysis, documentation reviews, staff education and training on effective record- keeping to support voluntary disclosures, strategic tax planning and overall legal support through collaboration with legal professionals.





#### **FORENSIC ACCOUNTING**

- Litigation Support: Provide assistance of an accounting nature in a matter involving existing or pending litigation. It deals primarily with issues related to the quantification of economic damage. A typical litigation support assignment would be calculating the economic loss resulting from a breach of contract.
- Investigative Accounting: It is often associated with investigations of financial frauds. A typical investigative accounting assignment would be an investigation of occupational fraud. Other examples include securities fraud, insurance fraud, kickbacks. Including understanding the impact of corporate frauds and potential losses associated with fraud and establishing effective loss control measures are critical for companies from cost, cultural, and risk management perspective.
- **Forensic Reporting**: A compilation of all the observations, results, conclusions gathered from the investigations. Documenting an investigation is as important as performing it.
- Investigation Consultancy: Meticulous analysis of financial data to uncover irregularities and potential fraud. Forensic accountants track financial transactions, trace funds, and quantify losses incurred due to financial misconduct. They provide expert opinions and detailed reports that support legal proceedings, offering crucial insights into complex financial matters.





#### **UNIVERSAL CREDIT ADVICE**

- Universal Credit is a payment to help with your living costs. It's paid monthly. You may be able to get it if you have a low income, are out of work or you cannot work.
- Universal Credit is replacing credits such as Child Tax Credit,
  Housing benefit, Income support or pension credit under the
  Department for Work and Pension (DWP) etc. Hence, you will stop
  getting these benefits if you claim universal credit.
- Universal credit amount depends on your standard allowance, any
  extra amounts that apply to you, any money taken off your payment,
  if you're working, how much you earn. You may get more money on
  top of your standard allowance if you have children living with you,
  have childcare costs, if you have a disability, have limited capability
  to work etc.
- We can assist in advising you regarding universal credit, checking your eligibility etc.





#### **R&D CREDIT**

- Research and Development (R&D) tax relief supports companies that work on innovative projects in science and technology. The project must relate to your company's trade, either an existing one, or one that you intend to start up based on the results of the R&D.
- To claim R&D, you must be able to prove how the project creates advances in the field, you had to or tried to overcome uncertainties
- You can claim SME R&D tax relief if you are a SME with less than 50 staffs or have a turnover of under 100 million euros.
- We can provide advise if you are eligible to claim R&D tax relief etc.

One of our clients to whom we have provided R&D credit advice.







## HMRC AGENTS AND REPRESENTATION (64-8)

 Form 64-8 allows businesses to allow a third party to act on their behalf in dealing with HMRC. We can assist in communications with HMRC on your businesses behalf and handle tax affairs and handle other vital aspects of your business.

#### **TRANSFER PRICING**

 This service allows businesses to manage their intercompany transactions and comply with regulations. Such services include transfer pricing planning, documentation, compliance and support with dispute resolution.

## ESG: ENVIRONMENTAL, SOCIAL AND GOVERNANCE

• Environmental, Social and Governance are factors used to measure the sustainability and the societal impact your company has. Environmental issues are a vital criteria now including carbon footprint and the use/ wastage of natural resources. Social aspects include relationships with customers, suppliers, employees etc. This can create value for the businesses reputation. ESG considerations are vital for investors seeking to align their investments with sustainability issues

## BUSINESS ACQUISITIONS, REORGANIZATIONS & DISPOSALS

 This refers to significant corporate transactions that involve the purchase or restructuring of assets or the entire business. This could involve a company buying a portion or all of the assets of another business. Reorganizations involve restructuring the company's operations often to improve efficiency and sustainability. Disposal involves the selling of assets or business units. You may choose to dispose of assets that are unprofitable and we will advise accordingly.



#### **TAX ENQUIRY & DISPUTE RESOLUTION**

This is a service that allows companies facing challenges to navigate the
complexities of Research and Development tax regulations, respond to inquiries
efficiently and timely. With the help of this service, companies can reduce risk
and ensure compliance with regulations.

#### **MAKING TAX DIGITAL (MTD)**

- MTD for VAT: Making Tax Digital for Value Added Tax is a government initiative aimed at modernizing and digitizing the tax system through digital record keeping, digital submission of VAT returns. This improves the accuracy of tax reporting, reducing errors and overall enhances compliance and contributes to financial efficiency.
- MTD for SA: Making Tax Digital for self assessment is a government initiative aimed at digitizing the tax system for individuals who need to file self assessment tax returns. We use sophisticated software's approved by HMRC to submit tax returns digitally.
- MTD for CT: Making Tax Digital for Corporation Tax is to digitize the tax system for companies. We can assist in digitally recording financial information and our sophisticated, HMRC approved software's will allow making tax administration tasks more efficient and improve compliance.
- MTD for Private Landlords and Property Business: Making Tax Digital for
  private landlords involves recording income and expenses in relation to rental
  properties in software's approved by HMRC. This allows straightforward
  reporting processes, reduced errors and compliance amongst property owners
  and landlords.





#### **NON-DOMICILIARY TAXES**

- You must report foreign income or gains of £2,000 or more, or any money that you bring to the UK, in a Self Assessment tax return. You can either pay UK tax on them which you may be able to claim back or claim the 'remittance basis'. Claiming the remittance basis means you only pay UK tax on the income or gains you bring to the UK. Claiming the remittance basis also means losing tax-free allowances for Income Tax and Capital Gains Tax and paying an annual charge if you have been a resident of the UK for a certain amount of time. You pay an annual charge of either:
- £30,000 if you have been here for at least 7 of the previous 9 tax years or,
- £60,000 for at least 12 of the previous 14 tax years We can assist with filing your Self Assessment Tax Return.

## ADVICE ON WHAT PAYMENTS ARE DUE AND WHEN

 We offer this service to help you manage payments and understand your financial obligations. Our experienced staff have all deadlines kept in mind and have a detailed payment schedule for each client, outlining when various payments are due throughout the year. Our staff stay up-to-date on tax deadlines and requirements. We remind clients of upcoming tax payments and assist them in preparing and filing their tax returns accurately and on time.



#### **DEALS**

- Value creation: Every business has unique ways of pursuing growth and enhancing business value. Companies that are able to pivot/ diversify into different industries are able to not just sustain and survive but also grow, become profitable and have a greater market share. We can help your business create value and drive growth through bespoke advisory, consultations, tax etc.
- Acquisitions: We have legal professionals who deal with acquisitions and mergers and can assist with strategic planning, due diligence, deal structuring, corporate finance, transaction services. We can ensure bespoke and tailored services are provided as per the requirements of your company as efficiently as possible.
- **Divestitures:** This refers to selling off assets, divisions or business units of a company. We offer advisory services in relation to divestitures to assist clients plan strategically and optimize divestiture transactions. These services typically include conducting financial and operational due diligence, identifying potential buyers, managing negotiations and many as such. This will assist businesses to maximize value, minimize risk and help grow value.
- **Deal strategy:** This allows businesses to achieve their strategic objectives and assist in making a data- driven decision. Services include assessing market opportunities, conducting due diligence, negotiations and providing all over support in the transaction lifecycle. This will further help businesses to figure out complex transactions and run as efficiently as possible.





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  conducting due diligence, negotiations and providing all over support in the
  transaction lifecycle. This will further help businesses to figure out complex
  transactions and run as efficiently as possible.
- **Restructuring and crisis:** Our team of experts will look at your businesses requirements, support in times of insolvency, operational restructuring and provide tailored solutions in periods of uncertainty. The goal of this is to help businesses in stabilizing operations and handle stressed situations with ease.
- **Joint ventures and alliances:** Joint ventures and Strategic Alliances are a great way to strengthen the core of your business. This helps navigating partnerships efficiently. We can help evaluate potential partners, structuring joint ventures, negotiating agreements and maximize business value through strategic partnerships.
- **Corporate finance:** Services in the corporate finance spectrum include mergers and acquisitions advisory, debt advisory, transaction support and many more. These services when delivered efficiently and effectively will drive value for clients.





#### **LEGAL SERVICES**

- Employment Law: We can support businesses in figuring out complex legal matters related to employment laws including compliance with relevant employment laws including wage regulations, workplace safety, we can also draft and review employment contracts and advise according to the needs of the employees/ employer. We can also assist in developing employee handbooks, policies to ensure compliance with industry standards and provide guidance on HR practices.
- Boardroom/shareholder disputes: This service involves guidance to businesses who are facing issues relating to management decisions, shareholder rights etc. We can help resolve this by conducting an analysis of the issues that may be causing disputes, assess the risks associated with the dispute, review corporate governance documents and articles of incorporation to ensure compliance with relevant legislation.
- Corporate disputes: Resolving corporate disputes includes providing
  assistance to businesses who face disputes in relation to business
  operations, commercial transactions and corporate governance. We can
  also assist in resolving disputes through Alternative Dispute Resolution
  (ADR), address conflicts relating to corporate governance, compliance
  with corporate regulations etc.





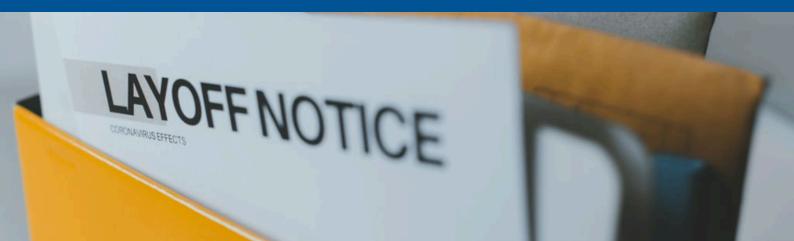
- **Enquiry management:** Through enquiry management we assist businesses in handling inquiries, investigations and audits from regulatory bodies, providing legal support during audits, handling litigation matters or compliance reviews. Our team of experts will closely handle this to resolve legal disputes effectively.
- HMRC Administrative Powers: It is crucial to understand the
  powers and procedures of HMRC to avoid penalties or prosecutions.
  This is why we can assist businesses in HMRC investigations, audits,
  inquiries, penalties, disputes and dispute resolution procedures etc.
  We ensure businesses comply with necessary laws and regulations
  to achieve the best outcomes.
- Escalation / ADR: Assisting in resolving disputes in a non-litigious manner includes negotiation, mediation and other means of settlement outside the courtroom. We can assist businesses identify which option suits your business the best, is the most timely and cost effective while minimizing the risks.





#### **BUSINESS RESTRUCTURING:**

- Debt and capital advisory: This service includes our debt and capital advisory specialists in providing financing needs and capital structure optimisation. It includes debt advising options with bank loans, mortgages, bonds, equity financing, and overall capital allocation strategies to help businesses achieve their financial goals.
- Improving your working capital: It is essential to understand the balance between a company's short term assets and liabilities to enhance liquidity, efficiency and overall financial performance. This includes best practices in inventory management, negotiating terms with suppliers, optimizing credit collection period etc. Our team focuses on improving working capital management, increasing cash flow and all this is monitored by sophisticated technology and software that drive better outcomes.
- Insurance and legacy solutions: We can assist insurance companies and other
  financial institutions to manage legacy portfolios and address issues relating to
  legacy, understand their challenges to provide unique and tailored solutions, add
  value to the business, reduce risk and enhance operational efficiency.
- Leading the restructuring: This service provides advisory services to businesses
  facing structural obstacles. Our team of experts work closely with businesses to
  assess their financial position, assist with debt advisory, insolvency support and
  crisis management. We provide tailored strategic advice to guide businesses
  through the restructuring process to achieve the desired results.



- Mid-market restructuring: In situations of tight liquidity and companies facing
  financial challenges, we can assist in optimizing performance and driving growth
  through services such as restructuring debt, operational improvements, assessing
  business viability, strategic planning to assist businesses to remake decisions for the
  better and cause better outcomes while complying with regulatory requirements.
- Pensions: Providing pension advisory assistance to secure your future. We can help
  manage your pension schemes, provide compliance support, risk management and
  ensure longer term security of pension arrangements. We will provide bespoke and
  realistic advice which are also relevant to your current and future needs.
- Rationalizing your corporate structure: We work towards delivering a corporate structure that meets your business requirements. Services include portfolio analysis, tax optimization, regulatory compliance, legal entity specification and many more as such. These will help to align their corporate structure with company goals and help create and maximize value.
- Reducing costs rapidly: Helping companies reduce costs rapidly involves us providing tailored solutions such as technology implementation, process efficiency improvements, supply chain management, workforce restructuring etc. We can assist in identifying cost saving and cost reducing opportunities for your business to achieve desired results.

 Insolvency and Liquidation: We can assist businesses facing financial challenges or insolvency situations. Our advising team works closely with creditors, stakeholders to assess the financial position of a business, explore restructuring options and advise accordingly.

Hudson weir: One of our partners. Provided assistance for insolvency and liquidation.



#### **LEAD ADVISORY**

Selling a business or raising finance: We can help with business valuation while selling a
business by using multiple methods such as discounted cash flow, comparable company
analysis etc. A financial due diligence will be performed to ensure accurate data is inputed. In
terms of raising finance, we can assess the advantages and disadvantages of different
financing structures, create investor pitch and presentations, prepare for due diligence and
negotiate with investors/ lenders while considering equity stakes, interest rates and many
more.

#### **TRANSACTIONS**

- Acquiring or disposing of non-core or distressed loans: This service enables clients to manage their loan portfolios. We can do market analysis to identify opportunities for acquiring loans, perform due diligence and assess risk factors and potential returns, ensure your business is in compliance with relevant regulations etc.
- Commercial due diligence and corporate strategy: This service will help your company make informed decisions relating to transactions, investments etc. We provide this service after understanding your requirements and doing market analysis, financial analysis, evaluating the strategic fit of a potential transaction etc.
- Using advanced analytics to inform decision-making: We can conduct an assessment to deduce the needs of your business, identify areas where analytics can add value, and gather relevant data from various sources that are in accordance with regulatory requirements. We can also do a compliance risk assessment by analyzing historical data, monitor trends and identify potential risk factors.
- Valuing an asset or a business: We can help value your asset portfolio or business in general through
  multiple approaches including market approach, income approach, cost approach, asset-based
  approach and more such approaches. We do these by gathering relevant information about the asset or
  business, determine the purpose of the valuation, select the valuation method, evaluate the risks
  associated and adjust accordingly, perform valuation calculations etc.
- Vendor assistance and vendor due diligence: This service will help your business assess financial, operational and legal aspects of a potential vendor. We can help with vendor due diligence by analyzing previous financial statements and performance, assess the quality and sustainability of the previous earnings that are reported, evaluate the vendors operational efficiency and capacity, examine contracts, agreements for potential risks and also ensure that the vendor is complying with regulatory requirements.





## OUR PAST PROJECTS

























## LET'S WORK TOGETHER



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